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our professionals

Richard Edelman

CPA/ABV, CVA

Director of Healthcare Services

RICH EDELMAN brings more than 30 years of accounting experience to client engagements that ranges from tax planning and preparation to financial statement compilation/review, pension and retirement planning, business valuation, and strategic planning. Rich joined REDW in 2016 after a long and successful careers as the partner/owner of Edelman Company, P.C., where he developed a specialty practice serving physicians groups and other medical practices.

At REDW, Rich has created a dedicated healthcare services team comprising professionals from a range of service lines who, together, are equipped to deliver expert assistance to the firm's healthcare clients and help them to successfully navigate the continually evolving healthcare and health insurance industries. The consulting services Rich provides include:

- Stark and anti-kickback review
- Design of Physician compensation agreements
- Physician practice benchmarking
- Physician recruiting/hospital contracts
- Fair market valuations and mergers and acquisitions
- Strategic Planning
- Ancillary service development (imaging, physical therapy, DME, research and drug programs) and freestanding surgery center development

Rich also provides many real estate-related services for healthcare practices, including:

- Feasibility studies focused on the land costs, building costs (hard and soft), rental rates, capital needs, financing needs
- Capital generation (debt and equity)
- Entity formation (operating agreements, governance, buy/sell, etc.).
- Formation of construction teams (architect, contractor, engineers, consultants, etc.), project management services, and bid review
- Lease negotiations and sale of real estate.

EDUCATION AND PROFESSIONAL CERTIFICATIONS

A Certified Public Accountant (CPA) and member of the Arizona Society of CPAs, Rich also holds the Accredited in Business Valuation (ABV) designation awarded by the American Institute of CPAs, and has been recognized as a Certified Valuation Analyst (CVA) by the National Association of Certified Valuation Analysts. Rich earned a Bachelor of Arts with a concentration in Economics from the University of Missouri.