



## SAGE MAS 90 & MAS 200 NEWSLETTER

### Announcing Sage MAS 90 and MAS 200 Extended Enterprise Suites

#### In This Issue:

Announcing  
the New  
Extended  
Enterprise  
Suites

New Distribu-  
tion Suite for  
Sage MAS 90  
and MAS 200

Brief News  
and Updates

#### First, a Little History

Over the last couple of decades, software solutions have been developed to make an organization more productive, while providing management with all the information they could ever want. Technology has come a long way in helping businesses operate more efficiently and improve their bottom lines. But the challenge of **completely** eliminating disparate systems and duplicate data entry has persisted in an effort to integrate functional departments and patch together multiple databases (sales, accounting, marketing, fixed assets, etc.). Ultimately, all of a company's internal functions impact other departments, suppliers, customers, partners, distributors and the like. To address this challenge, Sage Software has announced the new **Sage MAS 90 and MAS 200 Extended Enterprise Suites**.

#### Wow, That's Pretty "Suite"

Sage Software has announced the launches of Sage MAS 90 and MAS 200 Extended Enterprise Suites which deliver a more complete and integrated product line. These new suites incorporate SageCRM, Sage MAS Fixed Assets, business intelligence reporting tools, and of course the core MAS 90 or MAS 200 ERP functionality into one single, integrated business application.

#### A 360 Degree View of Your Business

With the new **embedded SageCRM**, salespeople will have instant access to information that is typically accessible only through the MAS 90 or 200 accounting system such as current pricing, inventory quantities, customers who are slow to pay invoices or on credit holds, customer order history, pricing incentives and more. Salespeople can very easily personalize their system screens and views to improve workflow – no source code modification or technical expertise is required. In fact, these personalization features will be available to all users throughout the MAS 90 or MAS 200 Extended Enterprise Suites.

In the marketing department, personnel can quickly determine overstock items or slow moving inventory and develop promotions to move the stock out of the warehouse. **Sage MAS Fixed Assets** is also part of the Extended Enterprise Suites. With this addition, capital assets are immediately placed into the MAS 90 or 200 accounting system when purchasing receives them. This not only eliminates duplicate data entry and improves efficiency, it also ensures completely accurate asset recording and maximizes depreciation expense deductions.

By enabling information to easily flow between various functional areas within your company, everyone in your organization will have a 360 degree view of business operations and will no longer make decisions in a vacuum.

#### Streamlined Simplicity

Simplicity also carries through to pricing as well as your relationship with Sage Support Services. The Suites will be priced per user (vs. per module) and give each user **complete access to all** Sage Extended Enterprise Suite Functionality (with controlled access via security, when necessary). In addition, annual software maintenance will be offered under a **single contract covering all functions** and technical support will be offered through a single point of contact.

Sage MAS 90 and MAS 200 Extended Enterprise Suites will be available in late **June 2008**.



[Contact Us](#) *with questions or for additional details about this exciting new development!*



# New Distribution Suite for Sage MAS 90 and MAS 200

If you're a distributor, you probably have to comply with your trading partner's Electronic Data Interchange (EDI) requirements, pick items efficiently and without errors, conduct accurate physical counts, provide advanced shipping notices, and streamline your shipping process to deliver inventory to paying customers quickly and economically. If these challenges affect your business, then the new Distribution Suite for Sage MAS 90 and MAS 200 is for you.

## A Combination of 3 Great Partners

True Commerce, Scanco and V-Technologies have come together to provide a new distribution suite for Sage MAS 90 and MAS 200. All three are long-time development partners with Sage Software and offer integrated "add-on" solutions for Sage MAS 90 and MAS 200. They've combined the power of their respective EDI, Bar Coding, and Automated Shipping solutions to create a new Distribution Suite that carries the Sage Software "Endorsed Solution" designation.

By implementing the new Distribution Suite in combination with Sage MAS 90 or MAS 200 ERP, you can deploy a comprehensive and fully integrated inventory distribution solution that addresses the unique and demanding business needs faced by today's distributors.



## Distribution Suite Components

The various components that make up the new Distribution Suite include:

**TrueCommerce Transaction Manager™** - includes everything a distributor needs to implement an end-to-end EDI solution.

**Scanco Barcode Module** - streamlines order picking and packing, purchase order receiving, inventory transfers, and cycle counts using bar code technology.

**Starship by V-Technologies** - automates the shipping process by enabling users to calculate freight charges using an optional integrated scale, rate shop between carriers, apply third-party parcel insurance and print carrier approved bar-coded shipping labels and COD tags at the warehouse workstation.

To take full advantage the Distribution Suite, MAS 90/200 Inventory Management, Sales Order, Purchase Order and Return Merchandise Authorization Modules are required.



[Contact Us](#) to learn more or to see an online demo of the new Distribution Suite.

## Brief News and Updates

### FRx Reporting - Beyond Version 6.7

Microsoft has informed Sage Software that it will no longer enhance or provide development efforts for FRx software beyond Version 6.7. Microsoft will, however continue to support the current version of FRx through June 2011 so that Sage has the opportunity to evaluate suitable alternatives. Sage will also assess Microsoft's Management Reporter, which has been described as the next generation FRx, with full FRx migration capability. Stay tuned for further developments.

### Federal Relief for Sage FAS Fixed Asset Customers

Sage Software announced availability of the Sage FAS Fixed Asset Economic Stimulus Service Update 2008.1.1. A response to the Federal Economic Stimulus Act of 2008, the Service Update gives Sage FAS customers a simple and easy way to maximize tax benefits under depreciation provisions expanded by the new law. The Service Update is available for existing customers to download on the FAS SupportPlus Online web site at [www.sagefas.com/update](http://www.sagefas.com/update).

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